

# Strategi Kerja Sama Perguruan Tinggi

**Wakil Rektor IV Bidang Kerja Sama  
Prof. Dr. Rr. Dewi Anggraeni, S.H., M.H.**





Sistem Administrasi  
melalui jaringan yang  
terintegrasi

**BASED ON NETWORK AND  
TECHNOLOGY**

Unpad terus meningkatkan kualitas layanannya dengan membangun sistem jaminan mutu terpadu, sistem informasi manajemen, dan pengambilan keputusan berbasis teknologi informasi dan komunikasi, serta fasilitas dan infrastruktur yang memadai. Semua aspek sumber daya dikelola secara terpusat untuk menghindari berbagai bentuk tumpang tindih fungsi layanan dan dislokasi sumber daya.



## Struktur Bidang Kerjasama



**Prof. Dr. RR. Anggraeni, S.H., M.H**  
Wakil Rektor IV Bid. Kerjasama

**Bobi Agustian, S.Kom., M.Kom**  
Ketua  
Lembaga Kemitraan Pelatihan dan Humas

**M. Yasser Arrafat, S.Kom., M.Kom**  
Wakil Ketua  
Lembaga Kemitraan Pelatihan dan Humas

**Andry Septianto, S.T., M.T**  
Ketua  
Lembaga Pelatihan Kerja

**Mita Sicillia, S.Kom., M.M**  
Ketua Lembaga  
Kursus dan Pelatihan

**Lisa Novia, S.Pd., M.Pd**  
Koordinator MBKM

1. **Serena Ghean Niagra , S.H., M.H**  
2. **Erliana, S.E., M.Ak. CAP**  
Humas UNPAM

**Kholil Azis, S.S., M.Pd**  
Koordinator Kerjasama Luar Negeri

**Koordinator Kerjasama 40 Program Studi**

OPERASIONAL

KINERJA PEGURUAN TINGGI

PENJAMINAN MUTU INTERNAL

PELAPORAN DAN PENJAMINAN MUTU EKSTERNAL

- SINTIAS
- OJS
- EPRINTS
- SINOVVIS
- HRMS
- MMS
- SISTER
- SISPEMA
- SAKURA
- ELEARNING
- ELANOS
- MYLSP
- MYLB /TOEFL
- SIA/my
- ASC
- SISKERMA

PENELITIAN,  
PENGABDIAN  
DAN INOVASI

SDM

KEMAHASIS  
WAAN

PENDIDIKAN

KERJASAMA

MONITORING DAN  
EVALUASI

SISKEMU :  
AMI  
PEMERINGKATAN DOSEN  
PEMERINGKATAN PRODI  
PAK

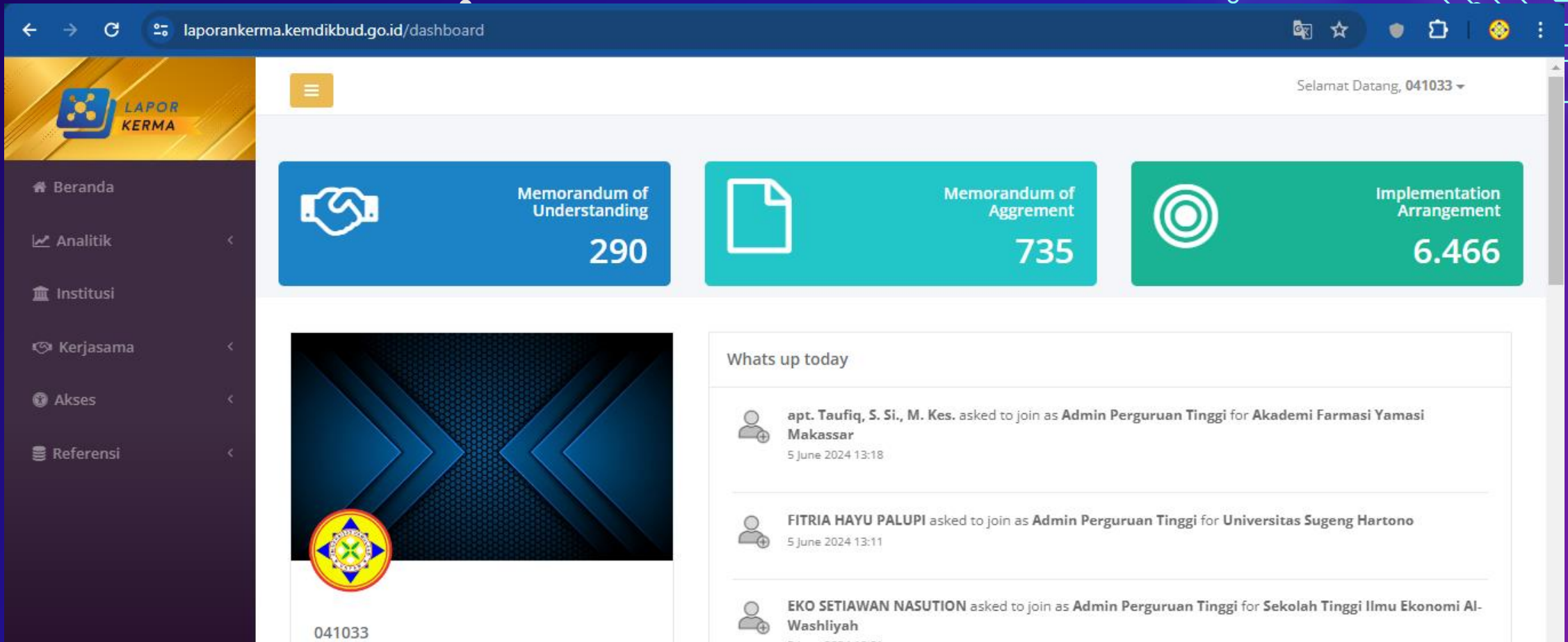
PELAPORAN :  
FEEDER  
SIMLITABMAS  
SIMKATMAWA  
LAKERMA  
SIMANIS  
DLL

AKREDITASI SAPTO

SISTER/ JAD/BKD



# Data Laporan Kerja Sama LAPKERMA



**MOU = 290**

**MOA/PKS = 735**

**IA = 6466**



## Data Laporan Kerja Sama SISKERMA



### DOKUMEN KERJASAMA

Fakultas \*

Program Studi \*

Belum Divalidasi  
127 Data



Data Valid  
6021 Data



Data Ditolak  
1304 Data



Total MOU  
97 Data



Total MOA  
323 Data



Total IA  
5601 Data



**MOU = 97**

**MOA/PKS = 323**

**IA = 5601**



# Pentingnya Kerja Sama (meningkatkan Indikator Kinerja Utama)

1. Meningkatkan Kualitas Pendidikan Dan Lulusan
2. Memperluas Jaringan Kerja Sama
3. Mendapatkan Sumber Daya Tambahan (Praktisi Mengajar)
4. Kolaborasi Penelitian, Inovasi Dan Publikasi
5. Memperkaya Pengalaman Mahasiswa
6. Meningkatkan Reputasi
7. Menambah Kompetensi Dosen (Tot Berbagai Kementerian, Lemhanas RI)
8. Pembinaan Masyarakat Berkelanjutan
9. Pengembangan Strategi Kerja Sama Internasional

# Jenis-jenis Kerja Sama

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> Gelar Bersama (Joint Degree)              | <input type="checkbox"/> Penyaluran Lulusan                                      | <input checked="" type="checkbox"/> Kegiatan Wirausaha Kampus Merdeka |
| <input type="checkbox"/> Penelitian Bersama - Paten                | <input type="checkbox"/> Pengiriman Praktisi sebagai Dosen                       | <input type="checkbox"/> Magang/Praktek kerja Kampus Merdeka          |
| <input type="checkbox"/> Penelitian Bersama - Prototipe            | <input type="checkbox"/> Pelatihan Dosen dan Instruktur                          | <input type="checkbox"/> Membangun Desa/KKN Tematik Kampus Merdeka    |
| <input type="checkbox"/> Pertukaran Mahasiswa                      | <input type="checkbox"/> Transfer Kredit   | <input type="checkbox"/> Penelitian/Riset Kampus Merdeka              |
| <input type="checkbox"/> Penerbitan Berkala Ilmiah                 | <input type="checkbox"/> Visiting Professor                                      | <input type="checkbox"/> Pertukaran Pelajar Kampus Merdeka            |
| <input type="checkbox"/> Pemagangan                                | <input type="checkbox"/> Pengembangan Pusat Penelitian dan Pengembangan Keilmuan | <input type="checkbox"/> Proyek kemanusiaan Kampus Merdeka            |
| <input type="checkbox"/> Penyelenggaraan Seminar/Konferensi Ilmiah | <input type="checkbox"/> Pengembangan Sistem / Produk                            | <input type="checkbox"/> Studi/Proyek Independen Kampus Merdeka       |
| <input type="checkbox"/> Pengabdian Kepada Masyarakat              | <input type="checkbox"/> Penelitian Bersama - Artikel/Jurnal Ilmiah              | <input type="checkbox"/> Gelar Ganda (Dual Degree)                    |
| <input type="checkbox"/> Pertukaran Dosen                          | <input type="checkbox"/> Penelitian Bersama                                      |   |
| <input type="checkbox"/> Pengembangan Kurikulum/Program Bersama    | <input type="checkbox"/> Asistensi Mengajar di Satuan Pendidikan Kampus Merdeka  |   |



# Strategi Membangun Kerja Sama

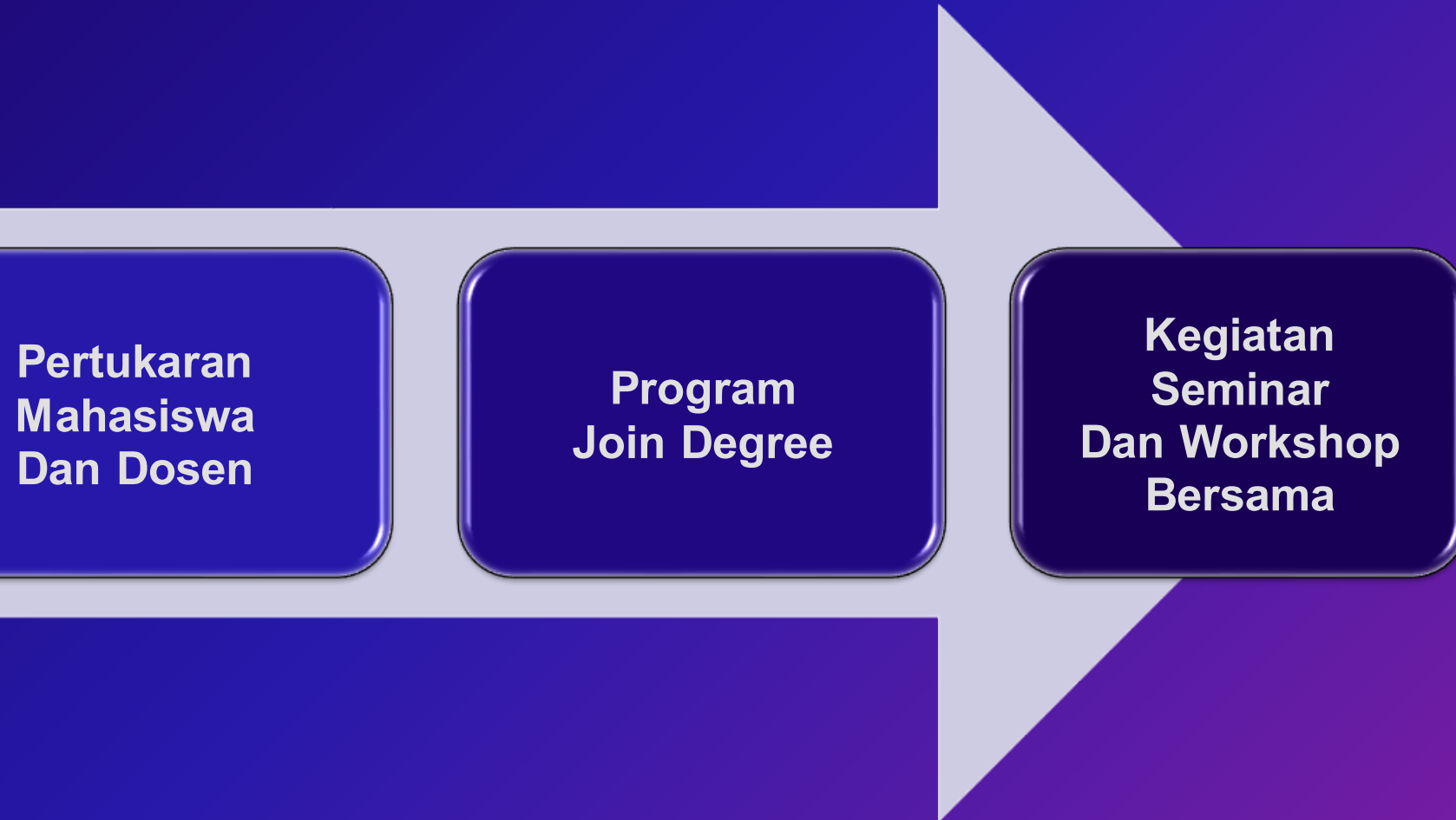
Identifikasi  
Potensi  
Mitra

Menyusun  
Proposal  
Kerja  
Sama

Negosiasi &  
Penandatanganan  
MOU

Implementasi  
& Evaluasi

# Kerja Sama Akademik



# Kerja Sama Penelitian



**Proyek  
Penelitian  
Bersama**

**Pendanaan  
Penelitian**

**Publikasi  
Bersama**



# Kerja Sama Dengan Industri

**Program  
Magang**

**Penelitian  
Terapan**

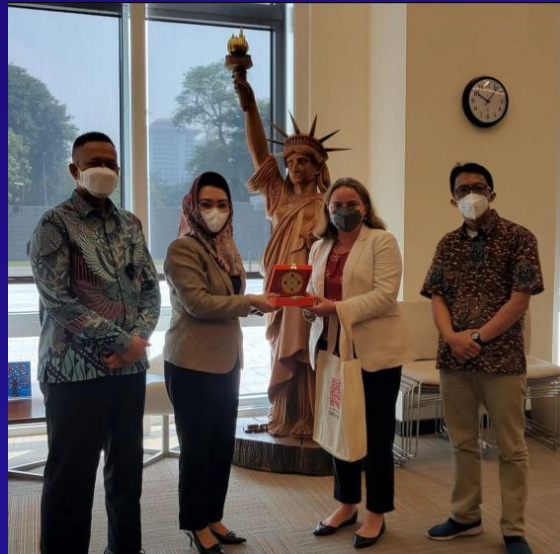
**Sponsor  
Dan Beasiswa  
Dari Industri**



# Kerja Sama Internasional



## International Corner



**Kedutaan Besar  
Amerika Serikat**



**Kedutaan Besar Rusia**



**Kedutaan Besar Polandia**





# Pengabdian Kepada Masyarakat SIKL Malaysia



**IMPLEMENTATION ARRANGEMENT FORM**  
**UNIVERSITAS PAMULANG**

Implementation of Cooperation in the Form of Community Service  
Number: **041033/IA/2024/11466**

Name : 1. Erlana, S.E., M.Ak  
2. Mita Stella, S.Kom., M.Kom.

Role : Keynote Speaker

Description : International Community Service

Name : Friny Napasti, M.Pd.

Position : School Principal

Location : Sekolah Indonesia Kuala Lumpur

Country : Malaysia

Institution : International Education Organization

Date : January 11, 2024

Theme : "The Importance Of Finance Literacy For Personal Financial Management"

The above activities are the implementation of the Memorandum of Understanding (MOU) between Sekolah Indonesia Kuala Lumpur and the Pamulang University Number: **041033/MOU/2024/11466** about Tridharma of Higher Education in community services activities.

Malaysia, January 11, 2024  
Responsible Person  
Dean Faculty of Economic And Business  
Pamulang University,  
**Dr. Endang Ruhiyat, S.E., M.M., CSRS., CMA**

School Principal  
Sekolah Indonesia Kuala Lumpur  
**Friny Napasti, M.Pd.**

**IMPLEMENTATION ARRANGEMENT FORM**  
**UNIVERSITAS PAMULANG**

Implementation of Cooperation in the Form of Community Service  
Number : **041033/IA/2024/11469**

Name : 1. Ading Sunarto., S.E., M.M  
2. Putri Nilam Kencana., S.E., M.M  
3. Nur Rachmah Wahidah., S.E., M.M

Role : Keynote Speaker

Description : International Community Service

Name : Friny Napasti, M.Pd.

Position : School Principal

Location : Sekolah Indonesia Kuala Lumpur

Country : Malaysia

Institution : International Education Organization

Date : January 11, 2024

Theme : "Introduction Of Digital Entrepreneurship in International High School"

The above activities are the implementation of the Memorandum of Understanding (MOU) between Sekolah Indonesia Kuala Lumpur and the Pamulang University Number: **041033/MOU/2024/11465** about Tridharma of Higher Education in community services activities.

Malaysia, January 11, 2024  
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Dean Faculty of Economic And Business  
Pamulang University,  
**Dr. Endang Ruhiyat, S.E., M.M., CSRS., CMA**

School Principal  
Sekolah Indonesia Kuala Lumpur  
**Friny Napasti, M.Pd.**







# Kerja Sama dalam Pelatihan dengan Australia Volunteer

- OPENING CONVERSATION CLASS





# Kerja Sama Internasional

# Pengabdian kepada Masyarakat dengan Indonesia International School Hong Kong

**Webinar Pengabdian Kepada Masyarakat Internasional**  
**Pelatihan Komputer**

**Opening Speech**  
Dr. E Nurzaman A.M., M.M., M.M.  
Rektor Universitas Pamulang

**Opening Speech**  
Theodora Elfani Prassanti  
Konsul Pensosbud KJRI HK

**Lecturer**  
Bobi Agustian, M.Kom  
Ketua Lembaga Kemitraan, Pelatihan, dan Humas

**KeyNote**  
Dr. Dewi Anggraeni  
Wakil Rektor 4 Universitas Pamulang

**KeyNote**  
Kholil Azis  
Koordinator Kerjasama Internasional  
Lecturer Universitas Pamulang

**Moderator**  
Batsheva Christina Cheng  
Dewan Penasehat Indonesia International School HK

**Sambutan**  
Kenneth Hara  
IISK, Computing Mathematics City University of HK  
Wakil Presiden Persewaan Pelajar Indonesia  
Perwakilan Indonesia International School HK

**Sambutan**  
C Levi Wijaya  
Koordinator Kegiatan IISIK  
Ketua Purwa Paikitra KJRI HK

Semua peserta akan mendapatkan sertifikat

Minggu 27 Maret 2022 10.00 WIB / 11.00 HKT

Contact person :  
IISHK - 852 5977 8712  
Levi Wijaya - 852 9548 3608  
For more about IISHK :  
Email : info@education-iishk.com  
Phone : 291 7073, 5977 8712 (WhatsApp)  
17/F, No. 80, Gloucester Road, Wanchai, Hong Kong

**GRATIS**

zoom LIVE



## IMPLEMENTATION ARRANGEMENT FORM UNIVERSITAS PAMULANG

Implementation of Cooperation in the Form of International Community Service  
Number : 041033/IA/2022/4926

Name : 1. Dr. RR. Dewi Anggraeni, S.H., M.H.  
2. Bobi Agustian, S.Kom., M.Kom  
3. Kholil Azis, S.S., M.Pd.

Role : Keynote Speaker

Description : International Community Service

Name : Batsheva Christina Cheng

Position : Advisory Board

Location : Online via Zoom Meeting

Country : Hong Kong

Institution : International Organization

Date : 27 March 2022 – 10 April 2022

Theme : "Computer Training – Office Application"

Hong Kong, 27 March 2022

Responsible Person

Rector

Universitas Pamulang,  
Dr. E. Nurzaman, A.M., M.M., M.Si.

Advisory Board

Indonesia International School Hong Kong

Batsheva Christina Cheng







## Pengabdian Kepada Masyarakat Internasional

Segera akan Hadir di **Hong Kong** Minggu, 21 JULY 2024

**PENGABDIAN KEPADA MASYARAKATAN**

**PEMANTAPAN NILAI-NILAI KEBANGSAAN UNTUK BMI & WNI DI HONG KONG**

GEDUNG RAMAYANA KJRI HONG KONG. Causeway Bay. 127 - 129 Leighton Road: 6-8 Keswick Street Causeway Bay Hong Kong.

**Participants:**

- Dr. RR Dewi Angraini, S.H., M.H. - Wakil Rektor IV Universitas Pamulang
- Yuliana Ratih Damayanti - Konsul Kepolisian KJRI Hong Kong
- Dr. pranoto, SE., MM - Ketua Yayasan Saemita Jaya
- Yul Edison - Koribut General KJRI Hong Kong
- Dr. Iman Imanuddin, S.H., S.I.K., M.H. - Direktur Narikoba Polda Banten
- Bathsheva Christina Cheng - House Leader & Business Development The Next Generation Financial Technology Asia

PPIU 618  
SK KEMENAG 91201182408960001

**PKM Internasional**

# Tour Hongkong

HANYA IDR 13.5JT / PAX

**INCLUDE**

- FLIGHT PP BY CATHAY AIRLINES
- BAGASI 25KG PP
- HOTEL \*3 BREAKFAST ONLY (SEKAMAR BE2/3)
- DISNEYLAND HONGKONG
- PUBLIC TRANSPORT
- TIKET KERETA TRAM
- MACAU FERRY TIKET
- MINERAL WATER SELAMA TOUR

**EXCLUDE**

- MEALS SIANG & MALAM
- TIPPING 7\$/DAY/PAX

**CONTACT US:**

Public Relation  
081 336 747 801

Jalan Raya Kelapa Dua Wetan No. 42  
Kelapa Dua, Ciracas, Jakarta Timur

**PEMBAYARAN RESMI:** mandiri 1030 0955 7777 7  
an. PT. MAHABBAH FAIRUZA WISATA

**20 JULI 2024**  
JAKARTA - HONGKONG  
CHECK IN HOTEL

**HARI - 1 (21 JULI 2024)**  
PKM KONJEN IISHK  
DISNEYLAND

**HARI - 2 (22 JULI 2024)**  
UNIV. OF HONGKONG  
PHILIPPINE SCHOOL HONGKONG  
SHOPPING FACTORY OUTLET HONGKONG  
LADIES MARKET

**HARI - 3 (23 JULI 2024)**  
GO TO MACAU | SENADA SQUARE  
RUINS OF ST PAUL | VENETIAN | PATRICIAN  
BACK TO HONGKONG

**HARI - 4 (24 JULI 2024)**  
CEK OUT HOTEL | CLOCK TOWER  
VICTORIA PEAK | VICTORIA HARBOUR  
AVENUE STAR  
FLIGHT JAKARTA

**Note:** Untuk makan siang dan Malam Unconditional Resto dengan estimasi sekali makan 5\$ biaya diluar harga paket.





# Carnival Internasional dengan Politeknik Sultan Salahuddin Abdul Aziz Shah 15 November 2023





## Konsorsium kerjasama internasional



**ICETS 2024**  
International Conference on Emerging Technologies and Sustainability  
Date: 22 August - 1 September 2024  
Venue: Kota Tangerang Selatan, Indonesia  
Hosts: UMT

**2024**  
THE 2<sup>nd</sup> INTERNATIONAL CONFERENCE ON EMERGING TECHNOLOGIES & SUSTAINABILITY  
Date: 22 August - 1 September 2024  
Venue: Kota Tangerang Selatan, Indonesia  
Hosts: UMT

**REGISTER NOW!**

**IMPORTANT DATES**

Abstract Deadline: 15 June 2024  
Abstract Acceptance Notification: 30 June 2024  
Full Paper Deadline: 31 July 2024  
Payment Deadline: 31 July 2024

**KEYNOTE SPEAKERS**

- Prof. Dr. Pradeep G. Siddheshwar  
Research and Development Cell, & Centre for Mathematical Meds, CHRIST (Deemed to be University), India
- Assoc. Prof. Dr. Nesimi Ertugrul  
The University of Adelaide, Australia
- Assoc. Prof. Dr. Mohd Auri Mat Teridi  
Sulu Energy Research Institute (SERI), Universiti Kebangsaan Malaysia
- Dr. Inwanda Wisnu Wardhana  
Research Center for Cooperative, Cooperation, and People's Economy, Indonesian National Research and Innovation Agency (BRIN), Indonesia

**PUBLICATION OPPORTUNITY**

All accepted, oral and presented papers from ICETS 2024 articles will be submitted to one of the following journals, depending on the scope of the papers. All journals are indexed in SCOPUS.

- Journal of Advanced Research in Applied Science and Engineering Technology
- Journal of Advanced Research in Fluid Mechanics and Thermal Science
- CFD LETTER
- Journal of Advanced Research in Applied Mechanics
- Journal of Advanced Research in Numerical Heat Transfer

**ABOUT ICETS2024**

The 2nd International Conference on Emerging Technologies and Sustainability (ICETS 2024) is a collaboration conference organized between two established universities from Malaysia and Indonesia. The ICETS 2024 will be conducted by the Faculty of Ocean Engineering Technology (FTKK) and the Faculty of Computer Science and Mathematics (FSKM) from Universiti Malaysia Terengganu (UMT), Kuala Terengganu, Malaysia together with the Faculty of Engineering, Faculty of Mathematics and General Sciences (MIPA), Faculty of Computer Science and the Graduate Studies Centre (GS) of Universitas Pamsang (UNPAM), Kota Tangerang Selatan, Indonesia.

**FEES**

No.	Categories	Fee
1.	Local Indonesian Presenter (Physical)*	IDR 500,000.00
2.	UMT Presenter (Physical)*	MYR 150.00
3.	International Presenter (Physical)*	USD 100.00
4.	UNPAM Student Participant (Physical)	IDR 75,000.00
5.	Local Indonesian Presenter (Virtual)*	IDR 250,000.00
6.	UMT Presenter (Virtual)*	MYR 75.00
7.	International Presenter (Virtual)*	USD 50.00

\*Publication is not included in the registration fee

**TOPICS**

**Engineering Science & Technology:**

- Advanced Material
- Artificial Intelligence
- Analytical and Numerical Method
- Big Data and Internet of Things
- Coastal and Offshore Engineering
- Communication System
- Computational Modeling and Simulation
- Energy Efficiency and Storage
- Food Security and Sustainable Agriculture
- Green Technology and Renewable Energy
- Hydrology and Water Resource
- Marine and Freshwater Ecosystem Sustainability
- Marine Engineering dan Naval Architecture
- Water and Wastewater Technology
- Other related topics

**Sustainable Development:**

- Business and Management
- Economy and Trade Sustainability
- Education
- Safety and Health
- Social Development

**CONTACT US**

<https://submit.confkey.com/conf/icets2024> | [icets@umt.edu.my](mailto:icets@umt.edu.my) | <https://icets.umt.edu.my/>

<https://forms.gle/fWuVVmV1y4medRBy7>



# Daftar Mitra Kerja Sama Luar Negeri

1. Beijing University of Chemical Technology (BUCT)
2. indonesia international education limited
3. university collage of yayasan pahang, malaysia
4. UNIVERSITI MALAYSIA TERENGGANU
5. the polytechnic university of the philippines
6. Busan of university forgein studies
7. Zhengzou University
8. sanquan collage Medical
9. Henan Polytechnic University
10. HuangHuai University
11. Japan Asia University

13. Anyang Normal University
14. Henan Polytechnic Institute
15. Henan Polytechnic University
16. Huanghuai University
17. Sanquan Medical College Of Xinxiang Medical University
18. Yellow River Conservancy Technical Institute
19. Zhengzhou Railway Vocational And Technical College
20. Zhengzhou Sias University
21. Busan University
22. Chungnam National University
23. Politeknik Sultan Salahudin Abdul Aziz Syah
24. Turku University
25. Centro Escolar University







# Social Media



kerma.unpam.ac.id Edit profile View archive Ad tools ⚙️

329 posts   2,156 followers   689 following

**Kerjasama unpam**  
 @kerjasama.unpam.ac.id  
 Official Account Lembaga Kemitraan Universitas Pamulang  
 13.6K accounts reached in the last 30 days. [View insights](#)

Award Sorotan PKM New

POSTS REELS SAVED TAGGED

**CAMPUS HIRING EXCELLARATION PROGRAM**  
 Mulai langkah pertama bersama BTPN Syntex untuk...  
 KUALIFIKASI:  
 1. Mahasiswa aktif semester 20 atau semester Mei 2024  
 2. Mahasiswa jurusan ST, SPM, Kersama UNP  
 3. Tidak pernah ada pelanggaran akademik atau keorganisasian  
 4. Berminat dan bersedia di seleksi di cabang BTPN Syntex

**Apasi Benefit Kuliah Di Universitas Pamulang?**

<https://www.instagram.com/kerma.unpam.ac.id/>

unpamofficial Ikuti Kirim pesan +8 ⋮

847 kiriman   45,2 rb pengikut   123 diikuti

**Universitas Pamulang**  
 Perguruan Tinggi & Universitas  
 AKUN RESMI yang dikelola oleh Humas Universitas Pamulang.  
 Info Penerimaan Mahasiswa Baru @pmb.unpam  
 Info Pembayaran @infopembayaran.unpam  
 Jl. Puspitek Raya No 10, Serpong, South Tangerang 15310  
[linktr.ee/humasuniversitaspamulang](https://linktr.ee/humasuniversitaspamulang)

Diikuti oleh agung.mg\_, rinnarachma, + 12 lainnya

INFO PMB UNPAM JUARA INSPIRASI U... KABAR UNPAM RUANG UNP... INFO AKADE...

<https://www.instagram.com/unpamofficial/>



<https://kerjasama.unpam.ac.id/>





## Training of Trainer (ToT) Peningkatan Kompetensi Dosen



**Graha Karya** **KPPI** **Microsoft Excel**  
for Advanced and Professional

**SYLLABUS**

- Multiple Worksheet & Data Consolidation
- File Linking & Hyperlink
- Auiting Worksheet
- Analyzing With Pivot Table Report
- Goal Seek And Solver
- Scenario Manager
- Data Subtotal & Outlining
- Working With Macros
- Workbook Sharing

**TARI MAULANA, MCT, MOS**  
Expert Trainer

**E-Sertifikat** official

**Akses Materi** tanpa batas waktu

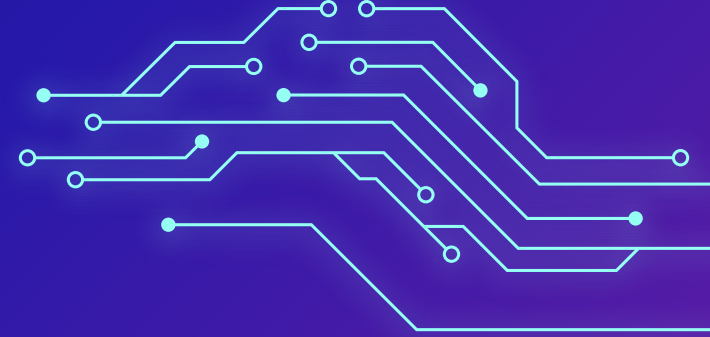
**Daftar disini**

**10 Juni 24**  
09.00 - 16.00 wib

Contact Person UNPAM:  
Mitha : 081210050321 / Andry : 087875706339

<https://bit.ly/4e2FcSO> | Offline Training





# Digital Scholarship Kementrian Kominfo RI

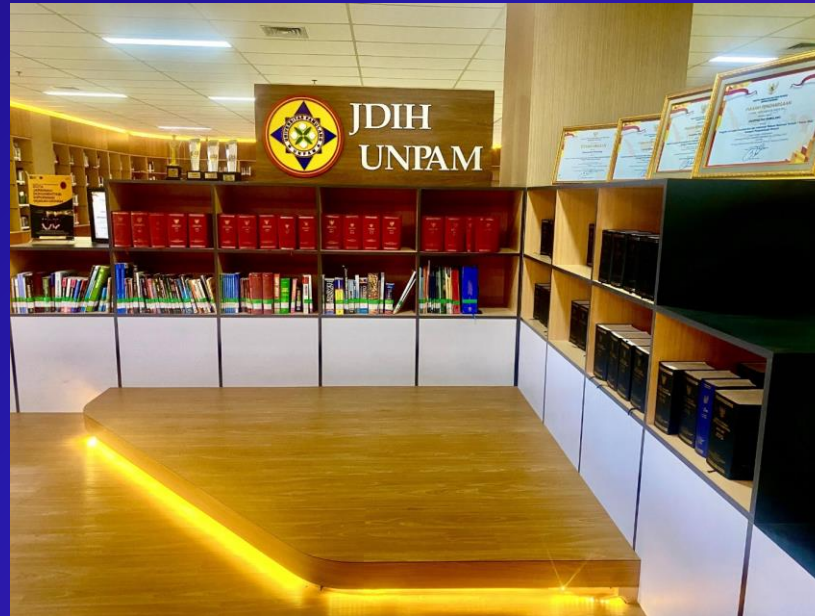






# Penghargaan Kerjasama

# Penghargaan JDIH







# Penghargaan Humas







# Penghargaan Kerjasama 2021 -2023



**Terbaik 3** Kategori Pengelolaan Data Kerjasama Anugrah DIKTIRISTEK 2021



**Gold Winner** Kategori PTS Subkategori Pelaporan Kerja Sama (LAPKERMA) Terbaik



**Terbaik 2** Kategori Pengelolaan Data Kerjasama Terbaik LLDIKTI Wilayah IV 2021



**Gold Winner** Kategori PTS Subkategori Pelaporan Kerja Sama (LAPKERMA) Terbaik 2023





YAYASAN  
SASMITA JAYA



# TERIMA KASIH